## Pacific Northwest Swimming - PNS

Budget vs. Actuals: Budget FY25 P&L - FY25 P&L

September 2024 - August 2025

	TOTAL		
	ACTUAL	BUDGET	REMAINING
Revenue			
Administration Revenue			
Club Penalties		250.00	250.00
Total Administration Revenue		250.00	250.00
Contributed Income		500.00	500.00
Officials			
Officials Clinics	165.00		-165.00
Total Officials	165.00		-165.00
Program Development Revenue			
Donations to Heidloff Outreach Fund	7,500.00	5,000.00	-2,500.00
Total Program Development Revenue	7,500.00	5,000.00	-2,500.00
Program Operations Revenue			
Meet Tap	68,258.14	145,400.00	77,141.86
Outreach	-5,350.00		5,350.00
Sanction Fees	1,350.00	4,000.00	2,650.00
Total Program Operations Revenue	64,258.14	149,400.00	85,141.86
USA-S Registration/PNS			
Club	0.00		0.00
Membership Payout	112,026.24	119,565.00	7,538.76
Total USA-S Registration/PNS	112,026.24	119,565.00	7,538.76
Total Revenue	\$183,949.38	\$274,715.00	\$90,765.62
GROSS PROFIT	\$183,949.38	\$274,715.00	\$90,765.62
Expenditures			
Administration			
Athlete Activities		1,000.00	1,000.00
Board Enhancement/Workshop		2,000.00	2,000.00
Clean Sport		350.00	350.00
Convention	6,199.02	8,900.00	2,700.98
Gifts		50.00	50.00
Governance/Swimposium		5,400.00	5,400.00
Safe Sport		850.00	850.00
Taxes and Licenses		50.00	50.00
Total Administration	6,199.02	18,600.00	12,400.98
Age Group			
All-Star Meet	-5,357.41	7,500.00	12,857.41
Swim Camps		2,500.00	2,500.00
Zone Championship	0.00	22,500.00	22,500.00
Total Age Group	-5,357.41	32,500.00	37,857.41
Disability			
Disability Think Tank		1,250.00	1,250.00
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Disability Travel Funding		1,300.00	1,300.00

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	TOTAL		
	ACTUAL	BUDGET	REMAINING
Total Disability		3,400.00	3,400.00
Diversity & Inclusion			
External Workshops		1,700.00	1,700.00
Heidloff Outreach Program		3,650.00	3,650.00
LGBTQ+ Initiatives		1,000.00	1,000.00
NW Diversity Select Camp		2,700.00	2,700.00
Promoting Inclusion		300.00	300.00
Team Training Support		20,000.00	20,000.00
USA-S Outreach Registration		900.00	900.00
Western Zone D&I Select Camp	1,456.20	1,500.00	43.80
Women in Leadership		1,800.00	1,800.00
Total Diversity & Inclusion	1,456.20	33,550.00	32,093.80
Finance & Marketing			
Accounting Fees (CPA)		4,500.00	4,500.00
Bank Fees & Service Charges	7.50	200.00	192.50
QuickBooks Payments Fees		2,640.00	2,640.00
Quickbooks Payroll & Software Subscriptions	637.69	160.00	-477.69
Total Finance & Marketing	645.19	7,500.00	6,854.81
Officials Expenses			
Officials Chair Workshop		1,500.00	1,500.00
Officials Championship Meet Travel		10,000.00	10,000.00
Officials Consumables		1,200.00	1,200.00
Officials Equipment Purchase	596.38	900.00	303.62
Officials Evaluator Visits	496.01		-496.01
Total Officials Expenses	1,092.39	13,600.00	12,507.61
Payroll Expenses			
Taxes	3,456.85	9,000.00	5,543.15
Wages	43,661.00	75,156.00	31,495.00
Total Payroll Expenses	47,117.85	84,156.00	37,038.15
PNS Office			
Internet Services	774.00	1,800.00	1,026.00
Mileage		350.00	350.00
Office Supplies		1,500.00	1,500.00
PNS Storage & PO Box	829.00	1,600.00	771.00
Shipping & Postage	102.59	500.00	397.41
Software & Apps	1,830.98	3,500.00	1,669.02
Telephone	460.94	1,226.00	765.06
USA Swimming Registration - Admin	31.00	100.00	69.00
Total PNS Office	4,028.51	10,576.00	6,547.49
Program Development	·		•
Club Development Meetings		100.00	100.00
Coaches Development Clinic		7,500.00	7,500.00
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	TOTAL		
	ACTUAL	BUDGET	REMAINING
Total Program Development		7,600.00	7,600.00
Program Operations			
PNS Meet Awards	11,019.56	22,200.00	11,180.44
Total Program Operations	11,019.56	22,200.00	11,180.44
Senior Swimming		5,000.00	5,000.00
Open Water	0.00	3,000.00	3,000.00
Season 1	0.00	19,000.00	19,000.00
Season 3	0.00	20,000.00	20,000.00
Season 4		50,000.00	50,000.00
Senior Training Practices		34,500.00	34,500.00
Total Senior Swimming	0.00	131,500.00	131,500.00
Special Programs			
Special Advocacy Expenditures	5,000.00	10,000.00	5,000.00
Total Special Programs	5,000.00	10,000.00	5,000.00
Total Expenditures	\$71,201.31	\$375,182.00	\$303,980.69
NET OPERATING REVENUE	\$112,748.07	\$ -100,467.00	\$ -213,215.07
Other Revenue			
Interest Income	3.24		-3.24
Officials by USA-S Western Zone	1,186.41		-1,186.41
Total Other Revenue	\$1,189.65	\$0.00	\$ -1,189.65
NET OTHER REVENUE	\$1,189.65	\$0.00	\$ -1,189.65
NET REVENUE	\$113,937.72	\$ -100,467.00	\$ -214,404.72